Dear DSES Family,

We at DSES are fortunate to have a magical mountain home and meaningful work, but it’s the people we call our ‘family’ who motivate us to be the best we can be.

Our DSES family of athletes, each with a physical or cognitive challenge, and our highly-skilled and dedicated volunteers, board members, and staff are always inspiring!!

Thanks to your generous contributions of time, athletic ability, compassion, and financial support for Disabled Sports Eastern Sierra and the National Wounded Warrior Center, the past year was exceptionally successful. DSES is growing and with such a strong, supportive family, we can look forward to an even more exceptional year ahead...changing lives and healing minds and hearts.

With deep appreciation and smooches,
Kathy
### FINANCIAL INFORMATION

#### SUPPORT & REVENUE

<table>
<thead>
<tr>
<th></th>
<th>FY16</th>
<th>FY17</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Support</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants</td>
<td>$82,045</td>
<td>$5,270</td>
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<tr>
<td>Contributions - Corporate</td>
<td>104,621</td>
<td>406,506</td>
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<tr>
<td>Contributions - Individuals</td>
<td>353,858</td>
<td>554,447</td>
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<tr>
<td>Contributions - Ski Clubs</td>
<td>142,281</td>
<td>202,220</td>
</tr>
<tr>
<td>In-Kind Donations - Thrift Store</td>
<td>459,401</td>
<td>460,166</td>
</tr>
<tr>
<td>In-Kind Donations</td>
<td>751,124</td>
<td>1,318,150</td>
</tr>
<tr>
<td><strong>Total Support</strong></td>
<td><strong>1,893,330</strong></td>
<td><strong>2,946,759</strong></td>
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<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
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<tr>
<td>Program Fees</td>
<td>140,016</td>
<td>187,000</td>
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<tr>
<td>Fundraising</td>
<td>209,303</td>
<td>139,498</td>
</tr>
<tr>
<td>Memberships</td>
<td>13,550</td>
<td>16,542</td>
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<tr>
<td>Merchandise Sales</td>
<td>4,813</td>
<td>4,031</td>
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<tr>
<td>Miscellaneous Income</td>
<td>32</td>
<td>15,501</td>
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<tr>
<td>Interest and Dividend Income</td>
<td>35,093</td>
<td>73,604</td>
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<tr>
<td>Gain on Asset Disposal</td>
<td></td>
<td>510</td>
</tr>
<tr>
<td>Realized Gain on Investments</td>
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<td>823</td>
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<tr>
<td>Unrealized Gain on Investments</td>
<td>10,594</td>
<td>72,598</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>413,401</strong></td>
<td><strong>510,107</strong></td>
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<tr>
<td><strong>Total Support &amp; Revenue</strong></td>
<td><strong>2,306,731</strong></td>
<td><strong>3,456,866</strong></td>
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</tbody>
</table>

#### EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>FY16</th>
<th>FY17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>1,502,163</td>
<td>1,931,941</td>
</tr>
<tr>
<td>Management and General</td>
<td>161,131</td>
<td>200,534</td>
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<tr>
<td>Fundraising</td>
<td>152,518</td>
<td>143,758</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>1,815,812</strong></td>
<td><strong>2,276,233</strong></td>
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</tbody>
</table>

#### CHANGE IN NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>FY16</th>
<th>FY17</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td><strong>490,919</strong></td>
<td><strong>1,180,633</strong></td>
</tr>
</tbody>
</table>

#### NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>FY16</th>
<th>FY17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets at Beginning of Year</td>
<td>2,171,094</td>
<td>2,662,013</td>
</tr>
<tr>
<td>Net Assets at End of Year</td>
<td><strong>$2,662,013</strong></td>
<td><strong>$3,842,646</strong></td>
</tr>
</tbody>
</table>

#### IN-KIND SUPPORT

<table>
<thead>
<tr>
<th></th>
<th>FY16</th>
<th>FY17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participant Tickets, Passes &amp; Rentals</td>
<td>$488,297</td>
<td>$603,225</td>
</tr>
<tr>
<td>Professional Services</td>
<td>237,384</td>
<td>300,866</td>
</tr>
<tr>
<td>Lodging</td>
<td></td>
<td>66,678</td>
</tr>
<tr>
<td>Program Supplies</td>
<td></td>
<td>56,409</td>
</tr>
<tr>
<td>Stock</td>
<td></td>
<td>259,907</td>
</tr>
<tr>
<td>Rent</td>
<td>25,443</td>
<td>31,065</td>
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<tr>
<td>In-Kind Donations</td>
<td>751,124</td>
<td>1,318,150</td>
</tr>
<tr>
<td>Thrift Store</td>
<td>459,401</td>
<td>460,166</td>
</tr>
<tr>
<td><strong>Total In-Kind</strong></td>
<td><strong>$1,210,525</strong></td>
<td><strong>$1,778,316</strong></td>
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</tbody>
</table>

_DSES also received other non-professional services from our volunteers towards our programs and fundraising activities totaling 30,281 and 14,892 hours during FY17 and FY16, respectively. The value of volunteer service in 2017 equates to $730,983._
### FY17 LESSONS BY DISABILITY

<table>
<thead>
<tr>
<th>Disability</th>
<th>Lessons</th>
</tr>
</thead>
<tbody>
<tr>
<td>Autism (any syndrome/range)</td>
<td>853</td>
</tr>
<tr>
<td>Traumatic Brain Injury (TBI), Stroke (CVA), Brain Disease/Disorder</td>
<td>474</td>
</tr>
<tr>
<td>Spinal Cord Injury (SCI), Spina Bifida</td>
<td>415</td>
</tr>
<tr>
<td>Other Disabilities</td>
<td>415</td>
</tr>
<tr>
<td>Caregiver/ Family/ Staff</td>
<td>303</td>
</tr>
<tr>
<td>Cognitive Delay/Mental Retardation</td>
<td>260</td>
</tr>
<tr>
<td>Cerebral Palsy (CP)</td>
<td>175</td>
</tr>
<tr>
<td>Amputation(s)</td>
<td>169</td>
</tr>
<tr>
<td>Joint or Limb Injury/ Break/ Weakness (chronic or acute)</td>
<td>140</td>
</tr>
<tr>
<td>Down Syndrome</td>
<td>134</td>
</tr>
<tr>
<td>Anxiety/Depression/PTSD</td>
<td>117</td>
</tr>
<tr>
<td>ADD/ADHD</td>
<td>103</td>
</tr>
<tr>
<td>Visual Impairment (VI)</td>
<td>90</td>
</tr>
<tr>
<td><strong>GRAND TOTAL</strong></td>
<td><strong>3,648</strong></td>
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</tbody>
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### TOTAL LESSONS BY FISCAL YEAR

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Lessons</th>
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<tbody>
<tr>
<td>FY04</td>
<td>596</td>
</tr>
<tr>
<td>FY05</td>
<td>1,149</td>
</tr>
<tr>
<td>FY06</td>
<td>1,380</td>
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<tr>
<td>FY07</td>
<td>1,210</td>
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<tr>
<td>FY08</td>
<td>1,863</td>
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<tr>
<td>FY09</td>
<td>2,148</td>
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<tr>
<td>FY10</td>
<td>2,592</td>
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<tr>
<td>FY11</td>
<td>3,504</td>
</tr>
<tr>
<td>FY12</td>
<td>3,102</td>
</tr>
<tr>
<td>FY13</td>
<td>3,325</td>
</tr>
<tr>
<td>FY14</td>
<td>2,900</td>
</tr>
<tr>
<td>FY15</td>
<td>2,778</td>
</tr>
<tr>
<td>FY16</td>
<td>3,448</td>
</tr>
<tr>
<td>FY17</td>
<td>3,326</td>
</tr>
</tbody>
</table>
GIFTS OF $25,000 & ABOVE
National Wounded Warrior Center (NWWC) Donations
Penny & George Bordokas
The Donald Sterling Charitable Foundation
Barbara Garlinghouse
Jack Harding
The Roger I. & Ruth B. MacFarlane Foundation
Sue Mears
Northrop Grumman Corporation
Tambour Foundation
The William & Kathryn Scripps Family Foundation

GIFTS OF $5,000-$9,999
DSES Donations
101 Great Escapes
Jeffrey & Jo Ellen Bradley
Skip Burke
Conrad N. Hilton Foundation
Steve & Dana Garcia
Kubarych Family Trust
The Meyer Family
The Bruce & Nancy Newberg Fund
Chris & Chris Seidenglanz
Tioga Gas Mart

WW Donations
John Atkins
Dana Point 5th Marine Support Group
Employees Community Fund of Boeing California

NWWC Donations
Elizabeth H. Barker
Ecos Energy, LLC
Carolyn & Ed Escoto
Crail-Johnson Foundation
Mammoth Lakes Golf Classic
Tom & Hilary Schroeder
Western Military Commandery

GIFTS OF $10,000-$24,999
DSES Donations
Elizabeth Demsetz
Frome Family Foundation
Sue Mears
Wounded Warrior Program (WW) Donations
Steve & Dana Garcia
National Wounded Warrior Center (NWWC) Donations
Affinity Development Group, Inc
Gary & Kathy Elliott
Bernice Facer
Jerry Mokler
Teledyne Technologies
Richard F. & Alice Zamboni
GIFTS OF $1,000-$4,999

**DSES Donations**
- David Adler
- Family of Danielle Agam
- Amsen Foundation
- Anonymous
- Arnold & Mabel Beckman Foundation
- Bank of America Charitable Foundation
- Paul & Emilie Baribault
- Doug Baron
- David Baumwohl
- Joe & Katie Bellomo
- The Benstead-Frome Family
- Nanette Boden
- Penny & George Bordokas
- Sheldon Bromberg
- California Community Foundation
- Nando, Jessica & Emma Cancel
- Michaela Catlin-Munoz
- Thomas Cherry, Jr
- Clampitt Hurst
- Charitable Giving Account
- Jerry & Nancy Coleman
- Crail-Johnson Foundation
- The D’Luna Family
- Disabled Sports USA
- The Walt Disney Company Foundation
- David & Delaney Duckworth
- Carolyn & Ed Escoto
- Irene Esquivel
- Betty Evans
- William & Gail Faulkner
- Carol Funtsch
- GE Foundation
- Patty & Mark Giebel
- Jonathan Glaser
- The Gray Family Foundation
- Betsie & Dick Greenwood
- GSO Sierra Corporation
- Eric Hall
- Hamilton Family Trust
- Thalia Hanson
- Hokanson Family Fund at the Rancho Santa Fe Foundation
- Robert Housekeeper
- Huntington Beach Ski Club
- Ann Jackson Family Foundation
- Allen & Torrey Joo
- Kantor Foundation, Inc.
- Allison Kelley
- Kristi Lee Krafft
- La Jolla Kiwanis Foundation
- Randee & Neal Levin
- Mammoth Emergency Physicians
- Bonnie Minaker
- Sam H Mudie
- Bruce & Nancy Newberg
- Kimberly Ognisty
- Oliphant Family Donor Advised Fund at the Rancho Santa Fe Foundation
- Diana & Paul Osterhues
- William R Piercey
- Pony Village Management, LLC
- Anne Powell
- Preschutti Construction, Inc.
- William Puchlevic
- Brant & Regina Reed
- Shields & Kathy Richardson
- Dan Ross
- The Rottenbacher Family
- The San Diego Foundation
- San Diego Half Marathon
- Jim Sanford & Jean Holden
- Julius Schram
- Tom & Hilary Schroeder
- The Sence Foundation
- Neil Sherman
- Lisa & Ryan Shook
- Jack Smith & Abby Dalton
- Squadron Posters
- Sue Stalvo
- Joseph Tabriskys, Esq
- James & Becky Takayesu
- Rick & Shelley Taylor
- The Capital Group Companies Charitable Foundation
- The Norman & Sadie Lee Foundation
- Tiffany Titus
- James Tolonen
- Town of Mammoth Lakes
- Family of Nadia Trotta
- Betsy, Katherine & Brent Truax
- Union Bank of California
- Vail Family Foundation
- Verizon Foundation
- ViaSat, Inc
- Maryann & Ohad Zeira

**WW Donations**
- James M. & Carol F. Krueger Charitable Fund
- James Smith
- Socha-Cardillo Foundation Trust
- E.L. & Pat Smoogen
- Sysco Corporation
- United We Ride
- Bob & Vicki Waggoner
- West Valley Medical Aesthetics, Inc
- Kathy & Jack Copeland
- Scott Corkery
- Donna The Dog Lady
- First United Methodist Church
- Gomez’s
- The Gray Family Foundation
- Fred & Gail Heim
- Amy Heine
- Ted Henson
- Holmlund Family Fund at the Rancho Santa Fe Foundation
- La Jolla Kiwanis Foundation
- Mammoth Unified School District
- Greg Mokler
- Gary & Karilyn Myers
- NWR Foundation
- Pony Village Management, LLC
- Preschutti Construction, INC.
- The River Church of Bishop
- Carey & Lisa Sigmen
- Jack Smith & Abby Dalton
- NWWC Donations
- Chris & Steve Alessi
- Yvonne Besvold
- Andrea & Tony Colasardo
GIFTS OF $500-$999

DSES Donations
Lee Aaker
Allen Iron Works
Eda Babbe
Suzanne Baracchini
Bill H Baribault
The Bauer Family
Bernadine Hines
Mark Brownlie
Gerard J Buckley
Bob Burton
Charles Byrne
Stephen & Elijah Clancy
Portia Cohen
David Collins
Convict Lake Resort
Bradford Cooley
Jack & Kathy Copeland
William B. Curtis & Helen Shepherd
John Dobrott
Employees
Community Fund of Boeing California
Far West Ski Foundation
Gail & William Faulkner
William Feiler
Reid Figel
Footloose Sports
Ann Gimpel
Bonnie Gregory
Betty Herman
Jim & Ellen Isenson
J. Cavanaugh, Inc.
Johns’ Pizza Works
Henry Jordan
The Kolling Family
Kramer, DeBoer, & Keane
The Krinsky & Delson Family
Ken & Barbara Kubarych
Brent & Karey Kusuhara
Dawn Lazar
Logix Smarter Banking
Yvette Malamud Ozer
Mammoth Lakes Rotary Club Foundation
Mammoth Mountain Ski Area
Julius Marcus
Allan Mayfield
Corey Moore
Jacob Morrow
Patricia Mowlavi
The Myers Family
Lisa Nyberg
The Oard Family
Deborah Olsen
DeBoer
Paul Oster
Drs. Cherne, Harrell & Parisky
PG & E Corp
Salesforce
Grant & Dorrit Saviers
Thomas Schemenauer
Jes Schwartzkopf
The Shubin & Pieschala Family
Jim Smoogen
Ida VanderPoorte
Alisa Vorobiof
Scott & Jennie Walker
Westin Monache Resort
Zig-abid

WW Donations
Mammoth Reservations
NWWC Donations
Bristlecone 4-H
Stephen Clark
Tricia & Gene Diamand
Vicki L Donnelly
D. Raylene Eilers
Virgil Hathaway
Matthew Lehman
Mike & Miki Ishikawa
Peggy Kilburg
Rick Klingsporn
Richard & Mary Mastain
Richard McWhorter
Owens Valley Cruisers
Theodore Perrine
Christopher Podratz
Linda Presser
Jeffrey & Mary Ann Russell
Darren Schield
Schools First Federal Credit Union
Charlotte Thompson
Henry Walker
Michael Botnick
Carolyn Bosanko
Bornfeld
Michael & Judy H
Peter Borisavljevic
George Booth
Booky Joint
George Booth
Peter Borisavljevic
Michael & Judy H Bornfeld
Sue Boryk
Carolyn Bosanko
Michael Botnick
Debbie Boucher
Jennifer Long
Branca
The Bravo Family
Aimee Brecht-Doscher
The Brousseau Family
Joel Brown
Madeleine P Brown
Marc Brown
Patricia Morin Brown
Bill Brunil
Allison Buchner
Kathleen Burns
Scott Busby
Kirk T & Cathy Buttermore
Jeff & Lesly Byberg
Mary H Wesley
Barbara Cameron & Bill Cox
Luca Candelora
Lisa Chapman
Cardinal Village Resort
Ted Carleton
Gina Carlson & Sam Mata
Teresa Carlson
Carousel Dance Studio
Gina Carpenter-Salazar
Alice & Rick Cassel
Ryan Cha
Renee Chandler
Suzanne Chase
Luise Chassagne
June Chaudet
Kathleen Childs
Tina Choi & David Nelson
Natacha Chough
Barbara Cidor
Coach Dave Inc
Jennifer Cochran
Julie Colze
Bob Conrad
Chad Conwell
Keith Cook
Genevieve F Copeland
Hil & Hil Coqui
Frank Corbin
Stacy Corless
Ralph & Jane Costanzo
Bob & Nancy Cox
David A. Craig, D.C.
Gina Craig
Stacey & Dave Crockett
Christine Crowley
Dennis & Dianne Crunk
Patti Cukrov
Melouise Sue Curry
Rick Curtis
Jan Darcy
Daniel Davidson
Nancy Davidson
Davis Research, LLC
Al Davis
Sarah de Kramer
Jan Dekker
Richard Delaney
Julia DeMoss
Kristina L Dendinger
Lucy & Jim DeVito
Patty Dickson
Sarah Donaldson
Ethan Dowd
Robert Drake
Christine Driehaus
Jerald & Trish Dunlap
Darryl & Claudette Dunn
Carlynn & Grady Dutton
Hank & Lee Ebert
The Ball & Edwards Family
Leslie & Ernie Escoto
Sharon Estremo
The Eusebio Family
Angela Evans
Robert Fasler
Donald Felhman
David Feldman
Vali K Feldman
Cheryl Fenderson
Franni Ferro
Matt Figel
The Figueroa Family
Robert Fitzgerald
Kevin Flanigan
James H. Fleisner
Jean R. Flemion
Susy Fontana
Angela Foradori
William Fournell
Steve Freed
Deb & Frank Frievalt
Grace Fritzingter
Andrew Frohlich
The Fuller Foundation
Sally Gaines
Elyse Gall
Stephen Garrett
Zachary Garrett
Carrie Garufis
Michael & Jonah Gelfand
Richard & Celia Gerry
Robert Gershon
The Thomis & Giordano Family
Sandra Gitmed
GlaxoSmithKline
Michael Gleason
Bruce Glen
Charlie Good
Richard Good
Scott Goodman
Jimmie Goodwin
Greg Gorman
Carl, Nancy & Laura Gran
Michaela Gray
Ivana Greene
Dale Gross
Donald Gross
David Hadley
Scott Hall
John Halperin
Ruth & Warren Harrell
Ellen Hawthorne
Akiko Hayashi
Denise Hayden
Family of Addison Hayes
Mike Haze
Christopher Heiberg
Debra Heim
Stephanie Heller
Kerrick Helton
Nancy Hersman
The William & Flora Hewlett Foundation
Nancy Hinds
Steven Hirsen
Jill Hodges
Hoffman Plaza
Heather Hoffman
Dolores Holguin
Susie & Philip Holtkamp
Joseph Horvath
Amy Howorth
Carole Hurst
Carol Ican
Independence Civic Club
Kimi Iwanura
The Jackson Family
Karla Jackson
Mark Milton & Jarrett Jackson
Suzanne Jacobs
James Christopher Construction, Inc.
Allison Jensen
Jung Jo
Myrna Johannsen
John Hooper
Bill Johnson
Daniel Johnson
Elizabeth Johnson
Glenn Johnson
R Johnson
Donna Johnston-Blair
Amy Johnston
Julie Jones
William Jordan IV
Nancy Jorgensen
Joanne Kahn
Warren Kaplan
Rosanne Karlebach
Mary Kaspar
Larry Katz
Sarah M Keller
The Kelly Family
Candace & Patrick Kelly
Richard Kelman
Dan Kiefer
Vivian & Jakob Kim
Owen Kimbro
Victoria Kindel
Laura Kinney
Cheri Kispert
Bill Knight
Kathy Knott & Alan Faris
Janne Kouri
Ed & Deborah Kramer
Martha Kramer
Lennie Krantz
Marjorie Kreppel
Ed Krulkowski & Sharon Landes
Charles J & Faith Kundert
Loren & Elizabeth Lafferty
Haakon Lang-Ree
David Lang
William Lannier
Philip Lanzafame
Paige Larson
Shirley Laugharn
Joseph Laureola
Nadine Lavender
Andrew Lehr
Ray Leonard
Cai & Kaly Lepre
David Lesser
Angela Leung-Chen
Jeff Lewey
Mark Lindberg
Renee Linde
Becky Lisle
Richard Liss
Laura Lodin
Nancy Lopez
Joseph Luithly
The Powells-Lyster Family
Katelyn Lyster
Dorothy & Al Maddox
Georgann Mahony
Anna Jo Maier
Lara Mandioni
The Manning Family
Eric Marino
Richard Markham
Jack & Leslie Markovitz
Jennifer Marks

DSES Donations
Shan Afcharieh
Lisa Akin
J B Alexander III
Terri Altarco
Robert Alford
Beverly Alison
Tina Allan
Ron Allin
Alpenhof Lodge
Sheila Anderson
Janine Angeletti
James Anselmino
Victor Apodaca
Susie Ardonin
John Armstrong
John & Lynette Armstrong
Jerry Au
Edie Babbe
Roger Barker
William Barnett
Paul, Tracy & Christopher Barrow
Patricia Bashaw
Craig Baumann
Christine Beardsley
Stephanie J. Bedoka
Ricki Bedoll-Collins
Maryanne Benane
Philip & Carol Benefiel
Bud & Cindy Bergquist
Peter A & Kathleen Bernasconi
Tara Bilbao
Bishop Creek Lodge
Lynne Blanche
John Boarman
Sancy & Bill Boeck
Elizabeth Bolotin
Booky Joint
George Booth
Peter Borisavljevic
Michael & Judy H Bornfeld
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Christine Crowley
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Patti Cukrov
Melouise Sue Curry
Rick Curtis
Jan Darcy
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Sarah de Kramer
Jan Dekker
Richard Delaney
Julia DeMoss
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Sarah Donaldson
Ethan Dowd
Robert Drake
Christine Driehaus
Jerald & Trish Dunlap
Darryl & Claudette Dunn
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Robert Fasler
Donald Felhman
David Feldman
Vali K Feldman
Cheryl Fenderson
Franni Ferro
Matt Figel
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Robert Fitzgerald
Kevin Flanigan
James H. Fleisner
Jean R. Flemion
Susy Fontana
Angela Foradori
William Fournell
Steve Freed
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Grace Fritzingter
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Sally Gaines
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Scott Hall
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